Introductions

Holly Wallace: Moderator
- *Senior Manager of Member Programs, Illinois ASBO*

Haj Young: Speaker
- *Managing Director, IEC Powered by Future Green*

IEC's Major Cost Savings Programs

The IEC Powered by Future Green Saves Member Districts money in principally 3 ways:

1. **Energy Brokerage Program**
   - Deliver Electricity Supply services at the lowest possible price
   - Deliver Natural Gas services at the lowest possible price

2. **Solar and Renewable Energy Development Program**
   - Develop on site power generation to maximize savings at scale across the consortium

3. **Trademarked Bus2Grid Program**
   - Integrated software, storage, solar, EV and microgrid solutions

IEC Programs – Overview

Brokerage

- Access to 120+ suppliers for electricity and natural gas
- Remove limitations on energy efficiency and on-site solar
- Flexibility on product structure and term
- Reverse auction platform

Solar Development

- Increase savings beyond simple commodity brokerage
- Stable, long-term budgeting
- Meet environmental and renewable energy targets
- No investment or additional obligations required from the member

IEC Programs – Overview (Cont'd)

Renewable Procurement

- Opportunities for group purchasing of offsite renewable generation
- Lower, stable prices at below-market rates
- Economic development engine for the region
- Opens up more potential avenues for savings

Fleet Electrification

- No up-front investment
- Includes procurement of vehicles, grid upgrades, chargers, etc…
- Same cost as operating a conventional diesel fleet
- Batteries serve as capacity on the electric grid, revenue earnings potential

There is POWER in Numbers!!

Economies of Scale drive savings for Members in the Electricity & Natural Gas Supply Programs

2022-23 Academic Year

Over 200 Districts in Electricity Program

284,000+ Megawatt Hours under management

Over $6 Million in Savings

2022-23 Academic Year

Over 210 Districts in Natural Gas Program

1,375,000+ Dekatherms under management

Over $2 Million in Savings

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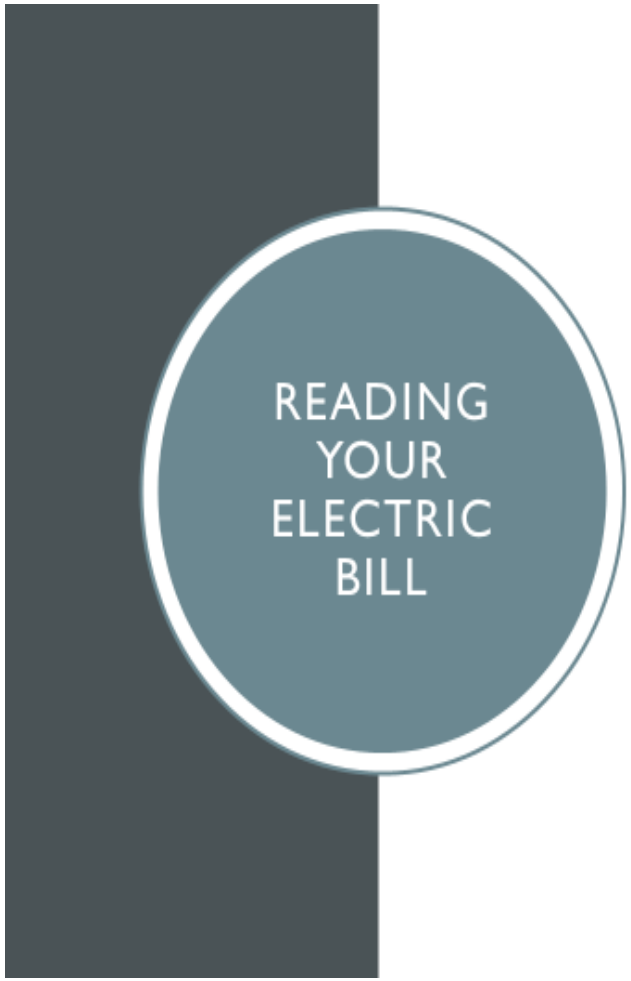
INVEST IN YOURSELF IGNITE OTHERS

Analyze Spend to Understand Savings



Generate Your Own Power & Save

WHY ON-SITE SOLAR REDUCES ENERGY SPEND?

- The "Grid" is a toll road.
  - You are charged delivery fees and tax for your energy using the toll road.
- On-Site allows your school to avoid the "toll fees" within your energy cost.
  - On-site energy creation gives us leverage as consumers to avoid a large portions of our current energy cost.

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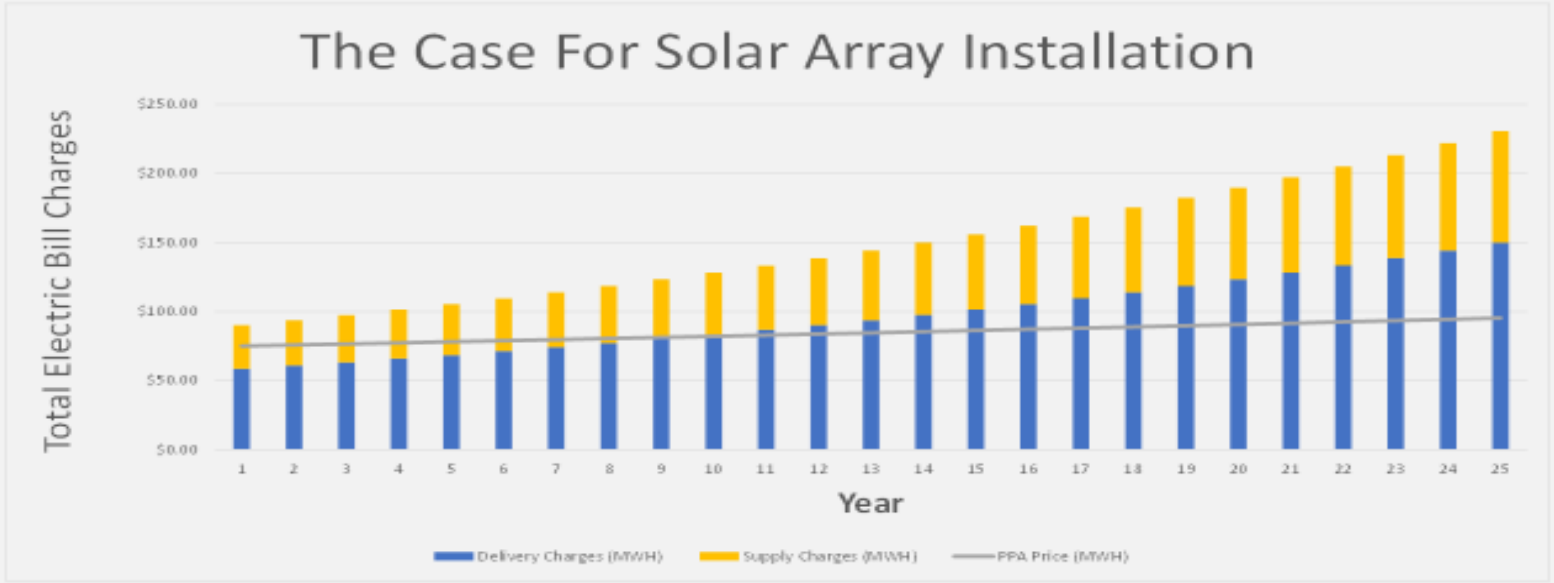
The Benefits of Solar Generation

REDUCING YOUR ENERGY SPEND



- Assumes electricity price increase at average historical inflation rate of 4%
- PPA price includes a modest escalator of 1%

Spotlight District Savings!!

Future Green
ENERGY CONSORTIUM

Argenta-Oreana High School
500 N. Main St. Argenta, IL 62501

System Information
PPA Term: 25 years
Est. PPA Price: .0588 KWH
Est. Escalator: 1.5% annual

O&M: Included
Insurance: Included
Management: Included
Lease Rate: $1/year

Upgrades: Not Included
Est. System Size: 827.1 KW
Est. Year 1 Production: 1,215,382 KWH
Est. 1st Year Savings: $20,150.00

Next Step: Power Purchase Agreement

Proprietary and Confidential

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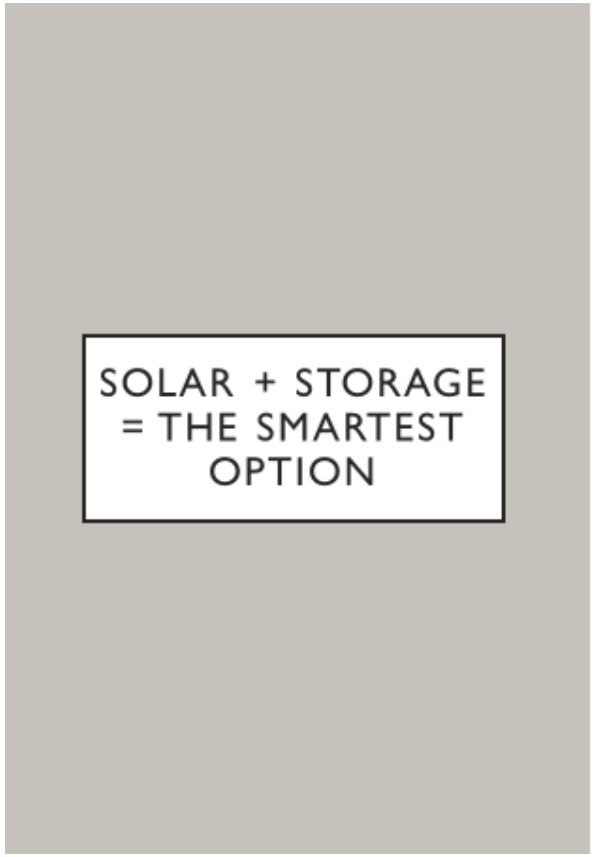
Magnify Savings!!!

Adding a Backup Battery to Store Your Green Energy Increases the Savings to Your District!!



- Battery storage
- Optimizes Solar output
- Improved Resiliency
- Additional savings and opportunities to further reduce energy spend

The IEC's Bus2Grid Program

Bus2Grid

MISSION

IEC Powered by Future Green's Bus to Grid Program seeks to help every Illinois school district electrify their school bus fleets with little to no out-of-pocket cost and significantly improve the quality of air our children breathe. A central focus is to ensure school districts are in the driver's seat and are equipped with all the resources required so that they directly benefit from savings and revenue-sharing opportunities.

SERVICES

- VEHICLE-TO-GRID REVENUE OPPORTUNITIES
- MICROGRID PLANNING AND DEVELOPMENT
- STEP-WISE ELECTRIFICATION & INFRASTRUCTURE PLANNING
- SOLAR, STORAGE, AND EMERGENCY BATTERY BACKUP
- FULL SCHOOL BUS FLEET ELECTRIFICATION
- GRANT WRITING & REBATE APPLICATION ASSISTANCE
- FINANCING TO COVER GRANT MATCHING REQUIREMENTS

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Bus2Grid Applies for Funding

BUS2GRID
GRANT FUNDING

Applied for $45M Department of Energy Grant - April 2023

On January 26, we submitted a concept paper for the Department of Energy's Renew America's Schools grant. The application was due April 21, with program funding expected to be January 2024.

On March 17, we submitted a Smart Grid grant application to the Department Of Energy. Awards are expected to be announced in June 2023. If we secure this funding, it would mean over $16M of investment for solar, storage, electric vehicle chargers, electric school buses, and other micro-grid infrastructure for over 18 districts across Illinois. This project would eliminate the burning of over 52,000 gallons of diesel fuel and generate 22.6 gWh of clean electricity per year.

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Bus2Grid Applies for Funding

EPA Clean School Bus Program – Round 3

High Level Overview

- Application opened September 2023, Deadline January 31, 2024, Selection April 2024
- One application allowed per district
- Can apply for Electric, Compressed Natural Gas (CNG) or Propane Buses
- EPA estimates awarding $500M in Rebates
- Funding Max: $345K per bus for Priority and $200K per bus for Non-Priority Districts
- 60% of funds for this round go to Priority Districts and 40% to Non-Priority Districts
- Projects can range in size from 1 bus to 25 buses
- Applicants must apply through the EPA portal, Must have active SAM.gov registration
- Required forms are Bus Data, School Board Awareness and Utility

Bus2Grid – Also provides financial and application support for DOE, DOT and VW grant opportunities

Bus2Grid Wins Funding!!!

Williamsfield Schools (CUSD #210) (Williamsfield, IL)

This project will install and deploy functional microgrids on the campus of 20 Illinois public school districts. On-site solar production, stationary storage, innovative HVAC controls, and bidirectional electric school bus batteries will be leveraged for financial savings and emissions reductions. Each microgrid will establish the resilience necessary for the building to serve as an emergency shelter during extended grid outages & or weather-related events. Project objectives include at least: 20 active microgrids, 22 gigawatts hours of added solar production, 10 megawatts of callable energy storage during times of peak demand, 8 megawatts of mobile emergency backup power to leverage during outages, 20 local emergency shelters available during outages, and increased energy resilience.

Amboy CUSD #272
Dixon Public School #170
East Moline SD #37
Herscher CUSD #2
Hollis CSD #328
Huntley CSD #158
Joliet Township HSD #204
Meridian CUSD #223
Pembroke CCSD #259
Peoria SD #150
Prairie Hills SD #144
River Trails SD #26
Roanoke-Benson CUSD #60
Spoon River Valley CUSD #4
Stark County CUSD #100
United CUSD #304
Vienna HSD #133
Washington Central SD #51
Wethersfield CUSD #230
Williamsfield CUSD 210

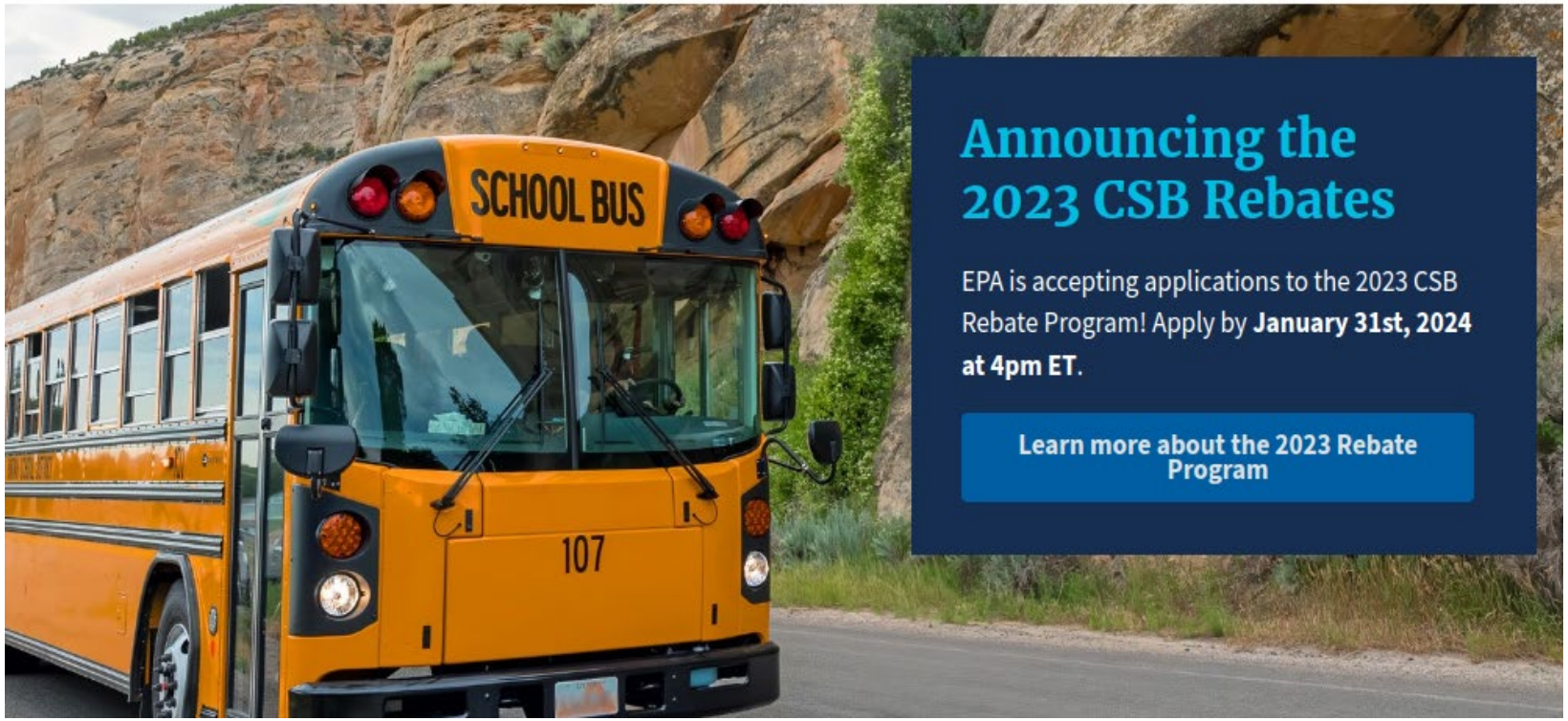
Team Members	
• University of Illinois at Chicago • IEC-FG • Econergy	
Total Funds Requested	$ 14,994,951
Proposed Cost Share (%)	$ 847,635 (5%)
Number of Buildings	24

U.S. DEPARTMENT OF ENERGY | OFFICE OF STATE & COMMUNITY ENERGY PROGRAMS

Bus2Grid Wins Funding!!!

IEC Also Won Funding for School Districts in Every Round of the EPA Clean School Bus Program!!!

Clean School Bus Program



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INVEST IN YOURSELF IGNITE OTHERS

Williamsfield Schools Won EPA Rd 1 Grant

Superintendent Tim Farquer is Administrative Lead of IEC's Bus2Grid Program

Williamsfield: Operational Savings

In addition to saving the cost to buy new buses in the future, there are savings on maintenance and fuel!!

* based on your local reported avg. utility & fuel rates	kWh/mi:	$/kWh (util. rate)
	1.45	$0.03
	ICE MPG	fuel $/gal
	6.5	$3.81

Utilization and savings takeaways:

- Economy is slightly below average @ 67.kWh per mile.
  - This includes OOS units, so some may be due to troubleshooting/testing.
  - REGEN DISABLE button is being pressed regularly. More on this below.
- District avoided purchasing 898* gallons of fuel at a cost of $3,816*
- Used a total of 8,462 kWh for propulsion.
  - Using your solar cost per kWh of $0.0275, total cost of propulsion = $232.7 (That's exciting to see!)

That works out to a monthly total savings of $3,583 ($.61 per mile) traveled vs. a diesel bus!

Smart Solutions Save Money!!

End cost in most cases

Priority…very little or nothing

Non-Priority…same or less than diesel

Operational Savings

$6,500 per bus per year

$65,000 per bus for a 10-year TCO

V2G & Future Revenues

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Questions and Answers

We thank you for your time!

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